Hearty Welcome to NBA Expert Team

Training and Placement Deck

Dreams to Reality

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BMS Institute of Technology and Management

BMSIT

BMSIT&M

Agenda

- Student Readiness Activities

- Placement Training Details

- Placement Process @ BMSIT&M

- Organization Structure of PT Cell

- Placement Statistics for Last five Years

- Different Types of Companies visiting BMSIT&M

- Number of Internships for last five Years

- Facilities for conducting Campus Recruitments

- PG - M.Tech (CSE) Specific Data

- Key Takeaways

Student Readiness Activities

Student Readiness

Employers Meet

Company Specific Test

Problem Solving – Coding Platforms (Leetcode/GFG)

Inplace News Letter (Latest Trends of Industry)

Weekly Senior to Junior Mentorship

Alumni Mentorship -2 Per Semester

72 Hours – Placement Training

Placement Training Details

Process Followed to select the Training Vendors

1. Call for Vendors for the Demonstration
2. Students will Selects the Vendors in concern with the HODs
3. After Finalizing the Vendors by Students and Dept
4. Call for Negotiation for the Rates

Sl No	Number of Hours	Topics
1	SoftSkills	12
2	Aptitude	30
3	Technical Training-Coding	30
Total		72

Sl No	Vendor Name	Departments
1	Innovation Unlimited	ETE, EEE and MECH, CSE -PG
2	Seventh Sense	ECE and CIVIL
3	10Seconds	CSE - UG
4	EDUPROF	ISE

Glimpses of Placement Activities

Placement Process @ BMSIT&M

Contacting Companies Before Placement Season Starts

Sending Invites & Employer Registration Form (ERF)

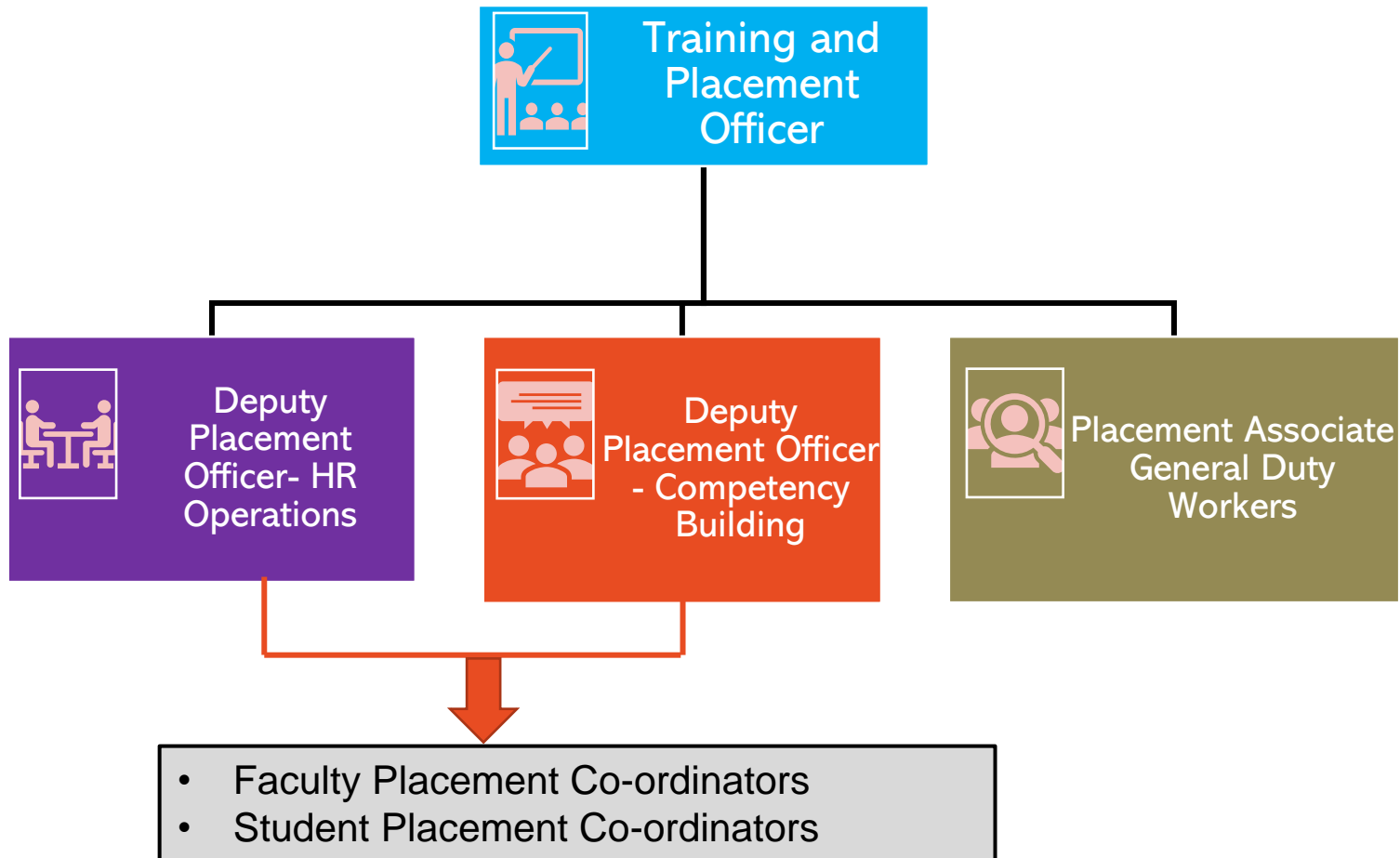Understanding the Employer Requirements and Finalizing the dates for Preplacement Talks & Assessments
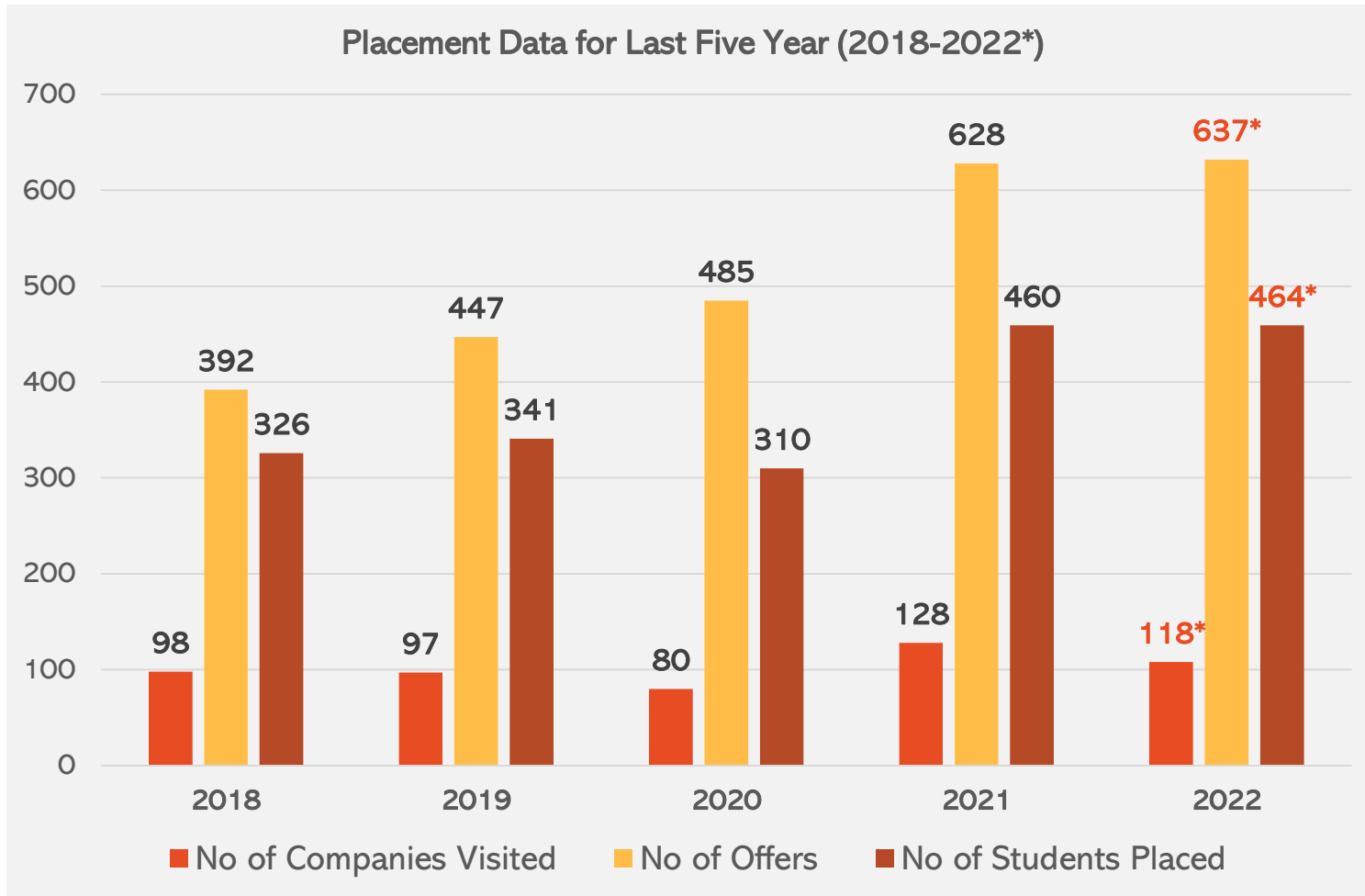
Student Registrations using G Forms – Company Specific

Facilitating the Recruitment Process & Post Offer Support
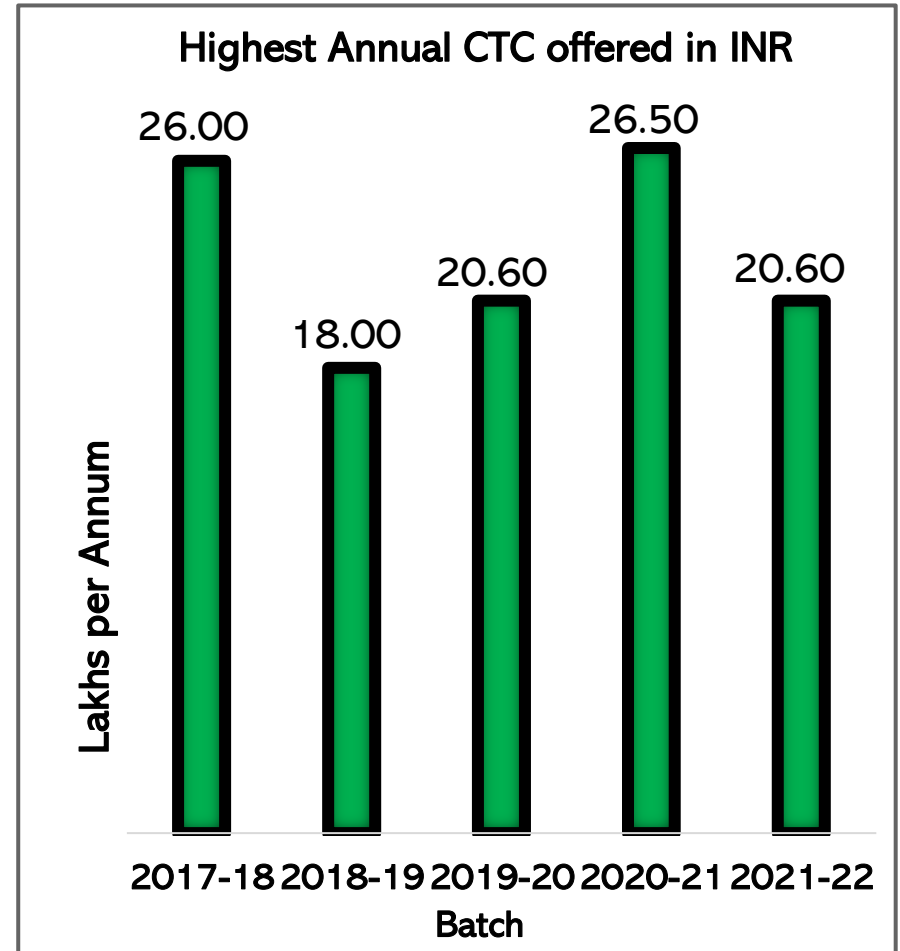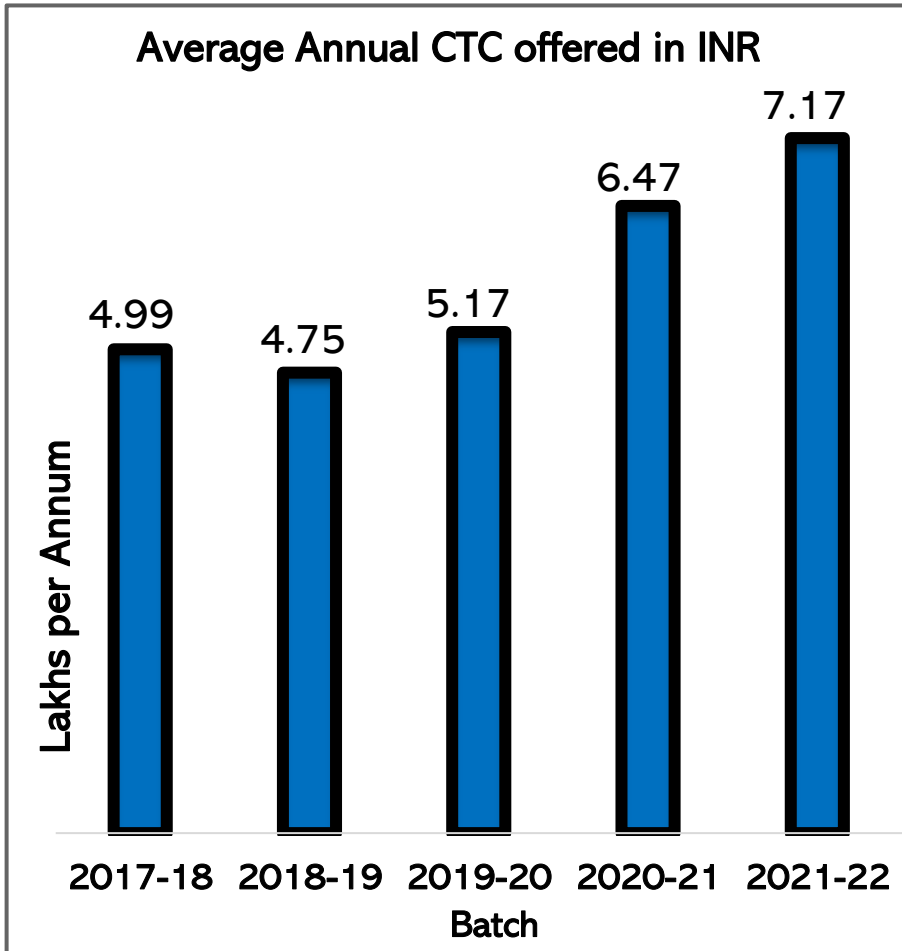
Organization Structure - PT Cell

Training and Placement Officer

Deputy Placement Officer- HR Operations

Deputy Placement Officer - Competency Building

Placement Associate General Duty Workers

- Faculty Placement Co-ordinators
- Student Placement Co-ordinators

Placement Statistics for Last five Years

Placement Data for Last Five Year (2018-2022*)

Average and Highest CTC Offered for Last Five Years

Average Annual CTC offered in INR

Batch	Lakhs per Annum
2017-18	4.99
2018-19	4.75
2019-20	5.17
2020-21	6.47
2021-22	7.17

Highest Annual CTC offered in INR

Batch	Lakhs per Annum
2017-18	26.00
2018-19	18.00
2019-20	20.60
2020-21	26.50
2021-22	20.60

Salary Range of 2022 Batch Students

**Highest Salary:
20.6 LPA**

**Lowest Salary:
3.5 LPA**

**89 Students
have more than
10 LPA CTC**

Salary Ranges of the Students

Salary Range	Number of Students
More than 15 LPA	21
Between 10 and 15 LPA	68
Between 5 and 10 LPA	187
Between 3.5 and 5 LPA	188
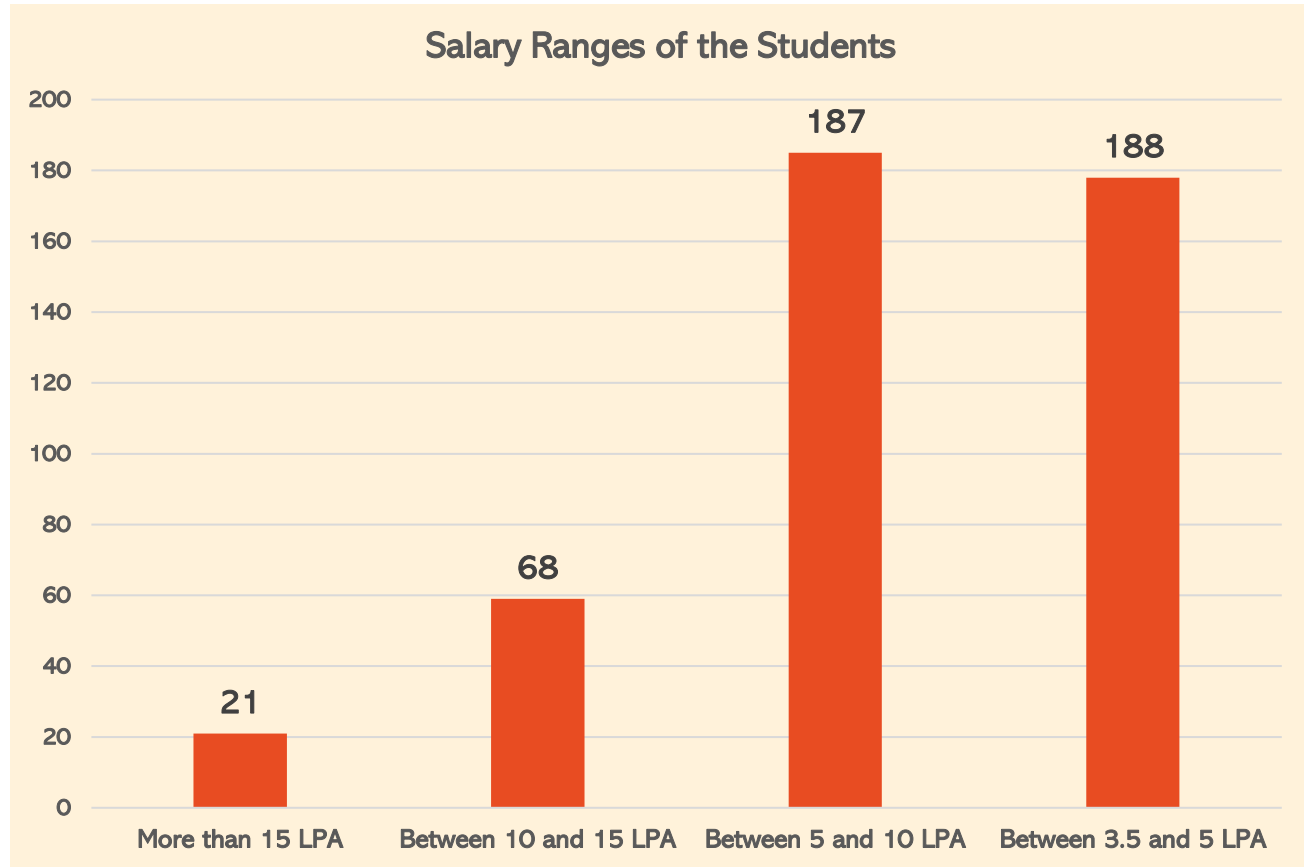
Different Types of Companies visiting BMSIT&M

- ## All Major IT Companies

- ## 25 Fortune 500 Companies of the world

- **All Big 4 Accounting Services**

- **Core Companies**

- **Unicorns of India**

2021 - Companies Visited BMSIT&M - Sector Wise

Companies Visited - Sector wise

- 17% BFSI
- 67% IT/ITES
- 6% PRODUCT/RD/HEALTHCARE
- 5% CORE
- 5% OTHERS

Legend: ■ BFSI ■ IT/ITES ■ PRODUCT/RD/HEALTHCARE ■ CORE ■ OTHERS
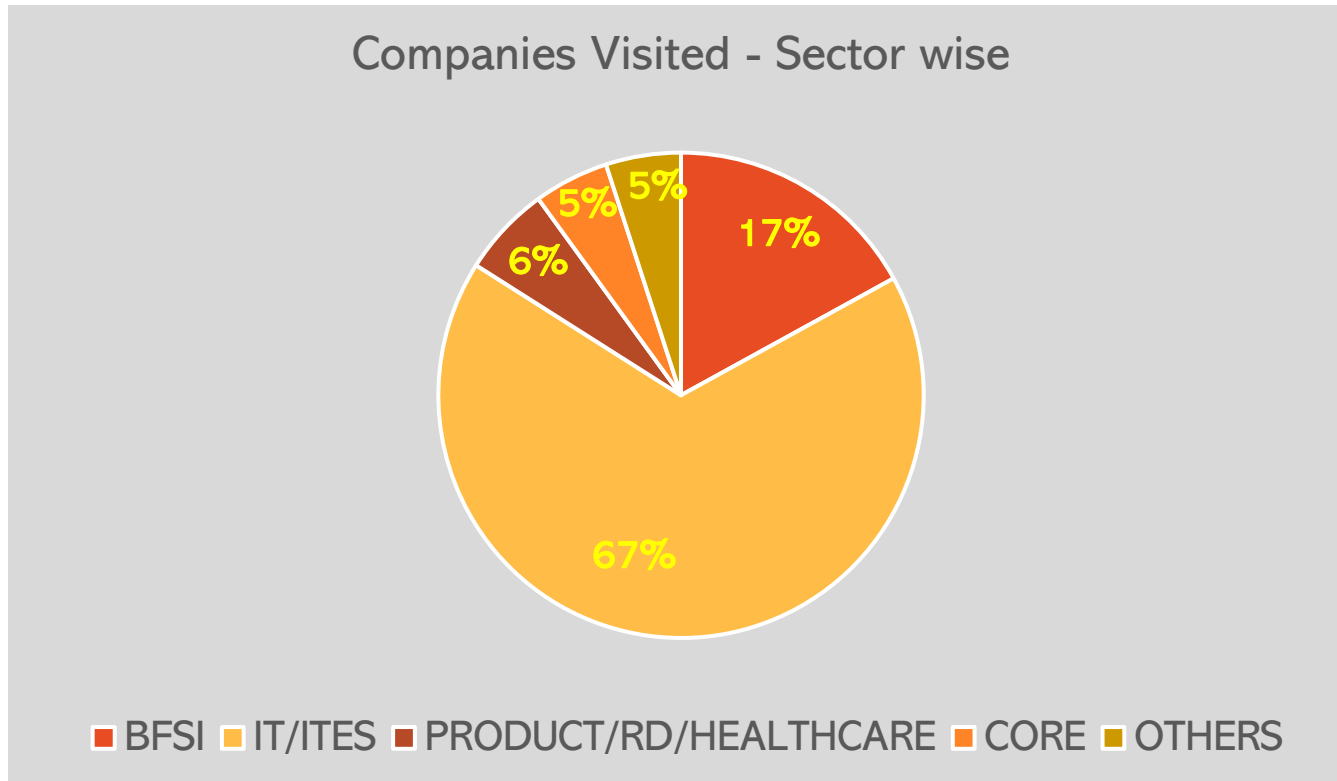
Number of Internships for last five Years

Year	No. of Distinct Companies	# Student Internships	# students stipend	Minimum Stipend	Highest Stipend
2021-22*	41 +118 (159)	118 +250* (368)	24+250* (298)	Rs. 2,000	Rs. 50,000
2020-21	387	823	323	Rs. 5,000	Rs. 50,000
2019-20	390	768	201	Rs. 5,000	Rs. 50,000
2018-19	358	742	206	Rs. 5,000	Rs. 30,000
2017-18	295	639	50	Rs. 10,000	Rs. 80,000

*2021-22 Internships are yet to start offered from PT cell

*250 yet to go for Internship which are confirmed from the Companies.

Facilities for Conducting Campus Recruitment

- Spacious auditorium / Seminar Hall (air-conditioned) for Pre-placement talks

- Central computing facility for conducting on-line tests/Assessments

- Conference & Individual panel rooms for conducting group discussions & personal Interviews.

- During Pandemic situation PT cell procured web cam and headphones to have virtual drives

Best Practices

- Personality Development Training

- Mentoring by the Alumni

- Employers' Meet

- Mock Tests & Employability Assessments

- Senior to Junior Mentorship

Best Practices (Cont…)

- Recruitment process feedback by employers and students

- Students' feedback on placement activities

- Students' feedback on exclusively on training vendors

- Bi-monthly news bulletin for students- *Inplace*

Specific To

M.Tech - CSE

Placement & Training Approval Letters & Attendance Sheet

Highlights of PG – M.Tech (CSE) Students

1. Number of Companies visiting for M.Tech (CSE) : **15**

2. Salary Range is between : 4 LPA to 17 LPA

3. Few of our PG Students have chosen Teaching Profession.

M.Tech CSE Placements for 3 Years

M.Tech CSE Placements for 3 Years
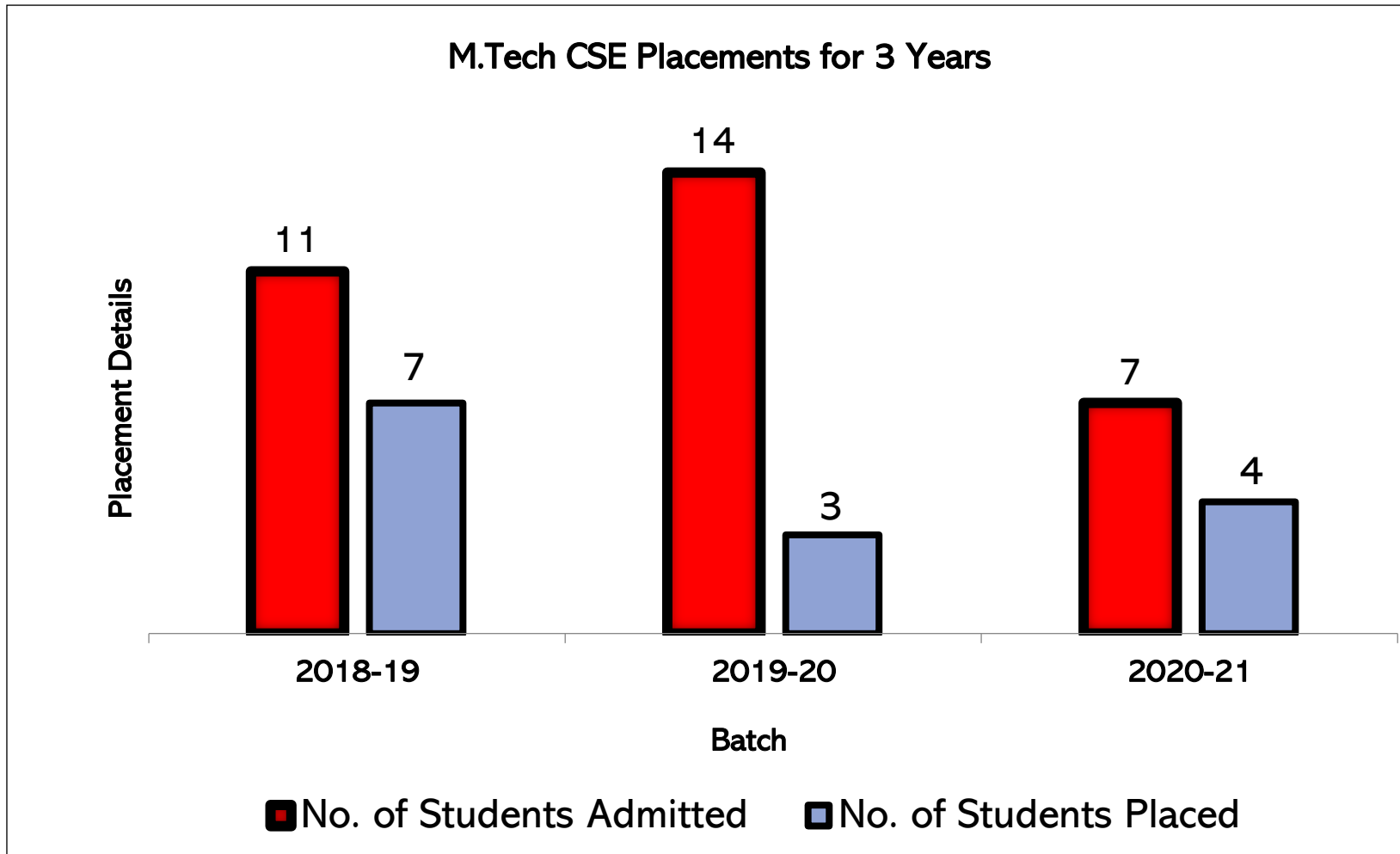
Key Takeaways

- Student Readiness Activities

- Placement Process @ BMSIT&M and Org Structure

- Placement Statistics for Last five Years

- Different Types of Companies visiting BMSIT&M

- Number of Internships for last five Years

- Facilities for conducting Campus Recruitment

- PG – M.Tech (CSE) Specific Data

Thank You

Deputy Placement Officer – HR Operations

1. Liaisoning with the Employers to get the JD, CTC, Job Description (JD), Role, Eligibility, Eligible Branches, CTC and Job Location.

2. Co-ordinating with the Placement Associate (SDA) to get the eligible student list to share with the companies for placement drives.

3. Scheduling the Pre - placement talks, Online Assessment and Technical and HR Rounds Co-ordination

4. Co-ordinating with the Student Placement Co-ordinators (SPCO's) for smooth conduction of the placement drives.

5. Communicating all the communications after every step of the placement process to the students and Employers appropriately.

6. Updation of the master DB and closure activities of the placement drive.

7. Handling Student Queries on the rules and regulations, eligibility ..etc

Deputy Placement Officer – Competency Building

1. Planning the Training Needs to enhance the competency/Talent of the students

2. Finalizing the Training vendors in co-ordination with the HODs of the department.

3. Liasoning with training vendors for smooth conduction of the training in the said training period.

4. Conduction of mock tests for the targeted students.

5. Taking the feedback from the students on training quality and taking care of billing part for the training vendors.

6. Co-ordinating with Student Competency Development Club to roll out different activities in a focused manner to increase breadth of the placements.

Placement Associate (SDA) Roles and Responsibilities

1. Creation of the Master DB of all the students of that particular batch. (Approx it will take 2 Months)

2. Validation and verification of all the student data provided by them before we send it to the companies.

3. Registration form generation for every campus drive based on the Job description, CTC and eligibility provided by specific company

4. Co-ordinating with Deputy Placement – HR operations to provide the data to the companies – Eligibility student list.

5. All the communications to the students received from Deputy Placement -HR operations, Deputy Placement - Competency Building and Training & Placement Officer.

6. Updating the Master DB and Schedule appropriately

7. Providing data to the statutory bodies/higher ups on need basis.

8. Background Verification of the students

9. Handling Student Queries if they don't receive Emails
10. Settlement of Bills
11. Post Placement offer activities (Collection of Offers, Information Dissemination to the HODs, Offer Acceptance)
12. Marinating the files, Stock verification, InPlace news letter

Faculty Placement Co-ordinators (Faculty PCO)

Faculty Placement Co-ordinators (Faculty PCO) plays a critical role in BMSIT&M and your roles and responsibilities are as follows:

1. Coordinating training and placement activities for the students of your respective sections

2. Ensure every student attend this (Track Attendance and Learning progress)

3. Ensuring students availability for all campus recruitment events

4. Attending pre-placement presentations conducted by companies

5. Co-ordinating with placement department for all aptitude, soft skills and domain related training activities to students

6. Responsible for domain related training and re-training activities based on companies' feedback.

7. Keeping track of students placed in your department

8. Students feedback on placement assistance and training provided

9. Keep tracking of coding assessment/Competency exercises and rating

10. Work Closely with Department Alumni Co-ordinator to track Off campus Placed

11. Keeping track of placed and motivating the unplaced to get placed

Student Placement Co-ordinators (Student PCO)

1. Single Point of Contact for communication to their respective sections

2. Help in Physical co-ordination during offline on campus drives

Student Competency Development Club - CATALYST

1. Master Classes
    1. Aptitude
    2. Coding
2. Coding Challenges
    1. Silver Series
    2. Gold Series
    3. Platinum Series
3. Mock Interviews
    1. Technical Interviews
    2. HR Interviews
4. Resume Building and Screening
5. Current Affairs in the Industry – InPlace Newsletter

General Duty Workers

1. Taking care of the cleanliness of the placement office

2. Taking care of the hospitality of the visitors from various companies

3. Physical Ledger Maintenance of all the students

4. Circulating the circulars to various offices in BMSIT&M